



Scott Long



Industrial Brokerage

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Scott Long, *Industrial Brokerage*, joined Pennsylvania Commercial Real Estate, Inc. in 1998. He specializes in sales, leasing, site acquisition and build-to-suits of industrial buildings and land in the western Pennsylvania market. His success is primarily due to his market knowledge and experience along with the ability to work closely with his clients in establishing strategic real estate plans consistent and complimentary with their goals and objectives.

Mr. Long has completed leases and sales of industrial and commercial properties on behalf of such local companies as Snyder of Berlin, RGF Industries, PPC Lubricants, Groff Tractor & Equipment, MHF Inc., Mazzella Lifting Technologies and United Supply Company. Scott's transaction reach has extended to such national and international companies as General Electric, John Maneely Company, FedEx, Siemens, Iron Mountain, National Beverage Corp., and Mitsubishi Electric.

Prior to joining Pennsylvania Commercial, Mr. Long was an Account Development Specialist for a local wholesale food distributor with responsibility for over 200 clients covering the entire Tri-State and western Pennsylvania.

Areas of Specialization

Industrial and Commercial

Education

B.A. in Economics - University of Pittsburgh - 1991